Amin Abdi

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Profile

Product Manager from technical background, working across multiple stages of product lifecycle, collaborating with cross-functional teams to deliver complex products. Middle Eastern background, having lived in several European countries, has fostered unique relationship management skills. Self-motivated promoting digital transformation ensuring user value is prioritized and aligned to organisational vision. Expert in strategizing processes to deliver on schedule. Have been exposed to many industries, working with Agile, SAFe, Lean, Kanban and Waterfall.

Expertise

Product Expert – Comfortable taking ownership of complex ideas, being able to learn quickly and present concepts in a digestible format to form clear problem statements. Lead from the front, maintaining big picture vision in all strategic decisions and facilitating effective agile ceremonies and ideation workshops. Keep an acute attention to detail to ensure consistently prioritised backlog that enables all stages of product lifecycle meet requirements and defined success metrics successfully, whilst aligning with product roadmap.

Customer Focus – Naturally curious to understand customers' personas and solve problems collaboratively using a data-driven approach to market analysis. Well-versed in user-centred design processes to ensure the right product is created for the target user by analysing competitors and opportunities. Capitalizing on maximising user value by building user journey maps and maintaining visibility of customer lifecycle. Adapting to insights extracted from user research to form clear user stories that communicate product goals and needs to team.

Autonomous Delivery – Resilient under pressure, being able to organize and prioritize multiple projects/tasks and adapt to real world fluctuations, following proven frameworks. Motivated to ensure success at every stage of product development, taking products 0 to 1. Take the initiative to expand knowledge and find the best tactics for efficient delivery by mitigating risks and maintaining certainty amongst stakeholders.

Agile Champion – Enthusiastic attitude when collaborating with cross-functional teams being able to communicate and plan effectively with various organisational positions. Guaranteeing agile values are maintained and team is committed to deliver timely results. Happy to approach people for advice and necessary information, keeping an open-mind and humbly admitting mistakes allowing for positive reflection. Moreover, competent in many languages allowing for instant mutual trust with people of different backgrounds, plus widening perspectives.

Education

King's College London, CPD Product Management Career Accelerator	**Pass with Merit**
King's College London, MSc Robotics	**Pass with Merit**
City University of London, BEng Biomedical Engineering (Hons)	**Class II Upper Division**
The Windsor Boys School, A-levels	**BBBC**

Employment History

Northrop Grumman UK, London

Product Owner	**Jan 2025 – Current.**
Software Development Engineer	**Mar 2022 – Jan 2025**

Delivering a secure user platform for naval vessels within B2B SAFe framework. Tackling technical debt, optimizing features and introducing new products from 0 to 1. Strategizing development pipelines, managing sprint cycles and ensuring prioritised completion of backlog items to guarantee efficient software delivery through the creation of concise User Stories within JIRA. Analysing system data to create certainty amongst stakeholders that system behaves reliably before presenting to customers and collecting feedback. Reviewing KPI's to ensure customer needs and business objectives are met. Continuously improving methodologies to increase velocity and engaging teams to foster greater collaboration.

- Digitally transformed a training system for customer staff, resulting in a 30% increase in customer satisfaction.
- Identified areas of resource smoothing helping deliver product features 10% faster.
- Led software release to enable effective validation before successful delivery to the customer.
- Created Business Case and presented automated software deployment solution to internal stakeholders, creating significant resource savings and reducing product deployment time by 40% leading to significant growth.
- Championed agile methodologies and streamlined code review process to reduce human error by 40%.
- Optimized team task execution to reduce technical debt by 20% over a quarter.

CliniSys, Chertsey, Application Support Analyst   **Sep 2021 – Feb 2022**

Supporting lab equipment software applications for customers, maintaining servers and operations, building strong customer relationships and delivering high quality service.

- Maintained data-sensitive system to ensure fluid operation of nationwide customer sites, resulting in 99.8% uptime for all applications.
- Identified and addressed potential risks within the application support process by implementing preventive measures, reducing critical errors by 30%.

Hyster-Yale Group, Frimley, Embedded Software Engineer   **Jan 2020 – Sep 2021**

Developing an automated software solution for the materials handling industry. Systems developed mainly using C++, Matlab, Simulink, DDS, python and CAN. Project tracked using RedMine and GitKraken.

- Managed the full product development of the fork-lift truck display, increasing customer satisfaction by 15% based on feedback.
- Built robust logging system that enabled resolution of errors within minutes instead of hours, resulting in improved productivity by 15%.

Skills

- *Product Management*: Product Roadmap, GtM Strategy, Business Case, Backlog Prioritization, KPI/OKR, North Star Metric, Requirement Gathering, User Stories, Usability Testing, Customer Interviews, User Journey Map, Customer Empathy Map, Product Discovery, Competitor Analysis, Wireframing, Prototyping, Stakeholder Management, Market Research

- *Project Management*: Presentation, Risk Management, DevOps, SAFe, Scrum

- *Technical*: SQL, VBA, API, Microsoft Suite, Miro, Figma, Canva, HotJar, Google Analytics, JIRA, Confluence, JavaScript, React, HTML, CSS, Python, C#, C++, Linux, AWS, Tablaeu, AI, UI/UX

- *Languages*: English (Fluent), German (Advanced), Spanish (Intermediate), Persian (Intermediate), Arabic (Beginner)

Projects and Achievements

- *Kings Leadership and Professional Skills Award* – seminars to grow professional skills in networking, communication, project management, leadership, presentation, problem solving and innovation (21/06/18).
- *Principal's Global Leadership Award* – seminars presented by talented leaders, developing a leadership style and completing an assessment on leadership qualities (21/06/18).
- *Negotiation: Essential Strategies and Skills* – course completed online issued by University of Michigan (08/02/22).
- *Agile with Atlassian Jira* – course completed online issued by Atlassian (12/12/22).
- *AWS Certified Cloud Practitioner* – course completed online issued by Amazon (27/01/23).
- *Professional Scrum Product Owner (PSPO) I* – course completed online issued by Scrum.org (18/06/24).
- *Professional Scrum Master (PSM) I* – course completed online issued by Scrum.org (05/08/2024).
- *Lean Six Sigma & RPA Dynamics* – course completed online issued by HRD University (28/09/2024).
- *Data Analysis with Python* – course completed online issued by IBM (04/12/2024).
- *Machine Learning with Python* – course completed online issued by IBM (11/12/2024).
- *Personal Website* – built webpage using javaScript which is deployed online to display my portfolio and share my interests.

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